



VIA ELECTRONIC MAIL TO WPARRIS@GULFSHORESAL.GOV

Ms. Wanda Parris
City Clerk
City of Gulf Shores
203 Clubhouse Drive, Suite B
Gulf Shores, Alabama 36542

Re: *Point Broadband – Name Change Request for Franchise Agreement between Point Broadband and the City of Gulf Shores (issued by Ordinance No. 1927)*

Dear Ms. Parris:

Point Broadband, LLC (“Point Broadband”) hereby request the City of Gulf Shores change its name referenced as *Franchisee* and *Grantee* within Ordinance No. 1927: An Ordinance Granting to Point Broadband, LLC a Non-Exclusive Franchise to Erect, Maintain, and Operate a Telecommunications System within the City of Gulf Shores (the “Franchise Agreement”) from Point Broadband to Point Broadband Fiber Holding, LLC. Point Broadband Fiber Holding, LLC is a wholly owned subsidiary of Point Broadband. The transfer of the Franchise Agreement is an internal transfer to a subsidiary that shares the same officers, the same management team, the same technical and operating ability, and the same staff and financial resources.

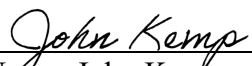
Additionally, Point Broadband recently agreed to receive a strategic investment from funds affiliated with GTCR, LLC. This relationship provides additional capital for us to expand, grow, and invest into your community.

If you have any questions, please let us know and we would be happy to provide additional information or meet in person at your offices in Gulf Shores, Alabama. Please feel free contact me at john.kemp@point.broadband.com or (334) 524-0335 or Chad Wachter at chad.wachter@point-broadband.com or (706) 773-2663. Thank you.

Respectfully submitted,

Point Broadband

City of Gulf Shores


Name: John Kemp
Title: Associate General Counsel

Name:
Title:

CC: Chad Wachter, chad.wachter@point-broadband.com