



SMALL TOWN, BIG BEACH™

DATE: September 30th, 2020

ISSUE: Residential Refuse and Recycling Franchise

RECOMMENDATION: Approve Republic Services Proposal to provide Residential Refuse and Recycling Collection/Disposal/Billing.

BACKGROUND: The City solicited and received proposals from three refuse hauling companies to provide residential refuse and recycling to our citizens. The proposals were evaluated by a four-person committee and the top scoring proposal was submitted by Republic Services.

This franchise will provide for once a week garbage and once a week recycling collection for all residents north of 2nd Avenue. The predominantly commercial properties from 2nd Avenue south will continue to have twice a week garbage, and once a week recycling as well as the option for Saturday garbage pickup.

Republic Services pricing and education/recycling incentives were very competitive. Republics Incentives encourage greater recycling participation and their price for the Recycling Compactor makes the city's Clean Beach Initiative more affordable.

PREVIOUS COUNCIL ACTION: Republic Services currently holds the Residential Refuse and Recycling Franchise.

BUDGET IMPLICATIONS: Costs for city-owned dumpsters are budgeted in each department's operational account for refuse collection.

RELATED ISSUES: None

ATTACHMENTS: Proposal Form, Evaluation Results, Incentive Programs

DEPARTMENT: Public Works

STAFF CONTACT: Noel Hand



Proposal Sheet

PROPOSAL FORM

PROPOSER HEREBY ACKNOWLEDGES RECEIPT OF THE FOLLOWING ADDENDA:

Proposer, having carefully read and considered the instructions to Proposers and the Conditions and Specifications of the Franchise Documents for Residential Refuse Collection and Disposal and Residential Recyclable Materials Collection and Recycling for the City of Gulf Shores, Alabama, hereby propose to perform the below listed services awarded to and in accordance with the conditions and specifications set forth in the Contract Documents at the rates hereinafter set forth below:

A. Residential Refuse and Recycling north of 2nd Ave. Rate for one (1) time per week collection and disposal of residential refuse, and one (1) time per week collection and recycling of newsprint, aluminum and bi-metal cans, and HDPE and PET plastic beverage containers, at all Residential Units.

\$ 49.53 per Unit per Quarter (16.51 monthly)
Forty-nine dollars and fifty-three cents

B. Residential Refuse and Recycling south of and including 2nd Ave. Rate for two (2) times per week collection and disposal of residential refuse, and one (1) time per week collection and recycling of newsprint, aluminum and bi-metal cans, and HDPE and PET plastic beverage containers, at all Residential Units.

\$ 64.83 per Unit per Quarter (\$21.61 monthly)
Sixty-four dollars and eighty-three cents

C. Additional Container Charge. Rate for collection and disposal/recycling of each additional 95-gallon container, beyond one, at each Residential pickup location, rate includes provision of additional container.

\$ 47.70 per Cart per Quarter (\$15.90 monthly)
Forty-seven dollars and seventy cents

D. Seasonal Service Fee. One-time per year fee for seasonal customers (excludes all residential rental units) who wish to suspend their residential garbage service; includes all administrative and pickup/delivery costs for the refuse and recycling containers. A minimum of six (6) months of continuous service is required and the customer may only suspend service once per year. Customer must submit the request in writing to the Franchisee. Franchisee may require proof of seasonal status from customer.

\$ 119.66 per Year
one hundred-nineteen dollars and sixty-six cents

E. West Beach Saturday Pickup. Rate for Saturday collection and disposal of refuse from residential rental units only on West Beach Boulevard from the 1100 block (Waves store) to the end of the highway (entrance to Laguna Key) and such other



Collection and Disposal Residential Refuse and Recyclable Material Collection & Recycling

streets as the City may require from Memorial Day through Labor Day. Saturday Collection shall not commence before 3:00 PM, or as otherwise directed by the City.

\$ 2.50 per Cart per Saturday
Two dollars and fifty cents

F. City-owned Container Eight (8) Yard Container. Rate for collection and disposal of refuse from one eight (8) yard front-load container at the following locations:

Table with 4 columns: Location, No., Type, Frequency. Rows include Civic Center, Bodenhamer Center, Fire Station 1, Public Works Shop, City Annex, Sportsplex, City Hall, and Public Works Shop.

Recycling Compactor (15 yard compactor) Haul Fee \$217.57 per haul Disposal Fee \$33.00 per ton (Baldwin County LF)

\$ 18.84 per Garbage Container per Collection
eighteen dollars and eighty-four cents

\$ 16.33 per Recycling Container per Collection
sixteen dollars and thirty-three cents

G. City-owned Container Six (6) Yard Container. Rate for collection and disposal of refuse from one six (6) yard front-load container at the following locations:

Table with 4 columns: Location, No., Type, Frequency. Row includes Cultural Center.

\$ 18.84 per Garbage Container per Collection
eighteen dollars and eighty-four cents

\$ 16.33 per Recycling Container per Collection
sixteen dollars and thirty-three cents





REPUBLIC
SERVICES

GULF SHORES
SERVICES

**Collection and Disposal Residential
Refuse and Recyclable Material
Collection & Recycling**

Proposer: BFI Waste Services, LLC
Company Name

db a Republic Services of Magnolia Springs (corporation, partnership, etc.)

By:  Signature

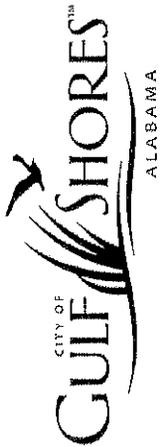
Andrew Rodgers, GM
Printed name / Title

Address: 3720 Varner Dr
Mobile, AL 36693

Phone/Fax No. 251-544-5337

Email: arodgers@republicservices.com





EVALUATION RESULTS

Project Name: **RESIDENTIAL REFUSE & RECYCLING FRANCHISE**

Requisition No. **2015-0917**

No.	Criteria	Possible Points	Waste Pro	Waste Management	Republic Services
1	Proposer's Ability to Meet the City's Service Needs	20	18	17.5	19.25
2	Cost Effectiveness and Value	20	16	13.75	19.5
3	Conformity to the Terms of the RFP and the Contract	20	18.25	17.5	18.5
4	Additional Considerations (e.g. Recycling Incentive Program)	20	17	17.75	16.25
5	References, Background, Experience	20	17.75	17.75	19.25
TOTAL POINT VALUE		100	87	84.25	92.75
RANKING BASED ON POINTS			2	3	1

DATE: September 30, 2020

Noel Hand, Public Works Director
 Clint Colvin, Construction Manager
 Shelby Deblieux
 Temple Smith, Purchasing Officer

EVALUATORS:

DEPARTMENT: Public Works General Services



Proposal Sheet

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Forty-nine dollars and fifty-three cents

B. Residential Refuse and Recycling south of and including 2nd Ave. Rate for two (2) times per week collection and disposal of residential refuse, and one (1) time per week collection and recycling of newsprint, aluminum and bi-metal cans, and HDPE and PET plastic beverage containers, at all Residential Units.

\$ 64.83 per Unit per Quarter (\$21.81 monthly)
Sixty-four dollars and eighty-three cents

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\$ 2.50 per Cart per Saturday
Two dollars and fifty cents

F. City-owned Container Eight (8) Yard Container. Rate for collection and disposal of refuse from one eight (8) yard front-load container at the following locations:

Location	No.	Type	Frequency
Civic Center	1	Garbage	3 days per week
Bodenhamer Center	1	Garbage	3 days per week
Bodenhamer Center	1	Recycle	1 day per week
Fire Station 1	1	Garbage	3 days per week
Public Works Shop	1	Garbage	3 days a week
City Annex	8	Recycle	1 day per week
Sportsplex	1	Garbage	On demand
City Hall	1	Recycle	1 day per week
Public Works Shop	1	Garbage	On demand-Per Pickup+Tonnage
Recycling Compactor	(15 yard compactor)		Haul Fee \$217.57 per haul Disposal Fee \$33.00 per ton (Baldwin County LF)

\$ 18.84 per Garbage Container per Collection
eighteen dollars and eighty-four cents

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G. City-owned Container Six (6) Yard Container. Rate for collection and disposal of refuse from one six (6) yard front-load container at the following locations:

Location	No.	Type	Frequency
Cultural Center	1	Garbage	2 days per week

\$ 18.84 per Garbage Container per Collection
eighteen dollars and eighty-four cents

\$ 16.33 per Recycling Container per Collection
sixteen dollars and thirty-three cents



REPUBLIC
SERVICES

GULF SHORES
SOLID WASTE

**Collection and Disposal Residential
Refuse and Recyclable Material
Collection & Recycling**

Proposer: BFI Waste Services, LLC
Company Name

dba Republic Services of Magnolia Springs (corporation, partnership, etc.)

By:  Signature

Andrew Rodgers, GM
Printed name / Title

Address: 3720 Varner Dr
Mobile, AL 36693

Phone/Fax No. 251-544-5337

Email: arodgers@republicservices.com



Additional Programs or Incentives

Republic Services recognizes and applauds The City of Gulf Shores for its innovation and entrepreneurial approach to collecting and processing recyclable materials from the beachfront area. The City's commitment to the environment is evident through hard work and planning initiated in 2015. Most impressive is the ingenuity applied toward the low-cost completion of the City's processing facility. The City's can-do attitude is inspiring. Included in our proposal to continue residential solid waste and recycling services for the City, Republic Services presents the following proposal to further the City's efforts with respect to processing recyclable materials at its facility in Gulf Shores, Alabama.

If Republic Services is selected to continue its municipal relationship with The City of Gulf Shores through December 31, 2026, we will provide the following equipment and services to support the City's ongoing recycling processing facility:

Equipment:

Republic Services will provide the City (2) 16 cubic yard self-contained compactor for residual waste resulting from recyclables processing at its facility in Gulf Shores, Alabama. Republic Services will waive the standard rental fees for this asset, approximate value or savings of **\$21,500.00** over the term of City residential franchise.

The City will be responsible for installation of concrete pad built to industry standards. Additionally the City will be responsible for electrical power service to the dumpster pad.

Service Fees:

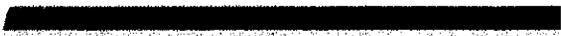
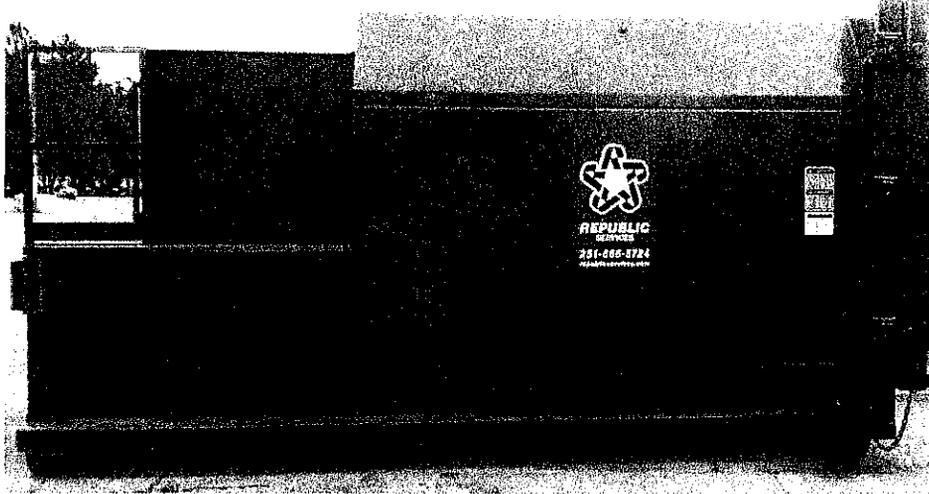
Republic Services will provide "on-call" service for the trash compactor and the following fees will apply. Rates will follow contract CPI language outlined in RFP.

Haul Fee: \$217.57 per haul

Disposal Fee: \$33.00 per ton (Baldwin County LF)

Benefits:

The compactor is expected to help control odors and provide quick easy access for plant employees to containerize residual materials. The self-contained unit has the capability of managing liquid or wet waste and can be retro fitted with specialized equipment (Sonozaire) to further control odors should the need arise.





**Collection and Disposal Residential
Refuse and Recyclable Material
Collection & Recycling**



We hope this proposal provides the City with the comfort of knowing it can increase capacity during seasonal periods and be able to manage residual volumes discreetly while minimizing potential odor issues.

Again, Republic Services is proud for the opportunity to continue its relationship with the City. The past 25 plus years has been an honor and pleasure for Republic and our employees. We truly value our longstanding relationship and look forward to speaking with you on this proposal.

Sincerely,

A.J. Rodgers
General Manager
Republic Services
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Mobile, AL 36693
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arodgers@republicservices.com

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