




SMALL TOWN, BIG BEACH™

Memorandum

Date: March 14, 2019
To: Mayor Craft
City Council
From: Grant Brown 
Cc: Steve Griffin
Subject: Sims Park tennis court surface resealing and repair project, including Sims Park and Meyer Park basketball court repairs

ISSUE: Sims Park tennis court surface resealing and repair bid award, including alternate addition to resurface the Sims Park and Meyer Park basketball courts concurrently.

BACKGROUND: The hard surface tennis courts at Sims Park have developed cracks and worn surface over years of play and weathering. The 2019 Capital Improvement Budget includes \$90,000 for repairs and resurfacing of the 12 hard courts at the George C. Meyer Tennis Center. As you know, the facility hosts numerous City tennis leagues, Gulf Shores High School tennis team practice and school meets, as well as a number of impactful USTA tournament events that significantly contribute to our destination's sports tourism impact.

Bids for the tennis court resurfacing project were solicited and publicly advertised along with an add/alternate to resurface the City's outdoor basketball courts at Sims Park and Meyer Park due to their deteriorating condition. Bids were received by one company, American Tennis Courts, Inc. in the amount of \$93,794 for tennis court repairs and \$20,717 for the add/alternate basketball court repairs. As per purchasing guidelines, when only one bidder responds, the City can negotiate with the bidder and as such, we received a revised negotiated proposal in the amount of \$89,794 and \$19,681 respectively.

RECOMMENDATIONS: Accept the revised negotiated proposal by American Tennis Courts, Inc. in the amounts of \$89,794 for the Sims Park tennis courts surface resealing and repairs and accept the add/alternate bid in the amount of \$19,681 for Sims Park and Meyer Park outdoor basketball court repairs.

BUDGET IMPLICATIONS: The base amount of \$89,794 falls within the 2019 Capital Improvement Recreation Impact Fees Fund budgeted amount of \$90,000 for tennis court repairs. The additional \$19,681 add/alternate expense for the basketball court repairs will be funded by deferring the 5-plex shade sail project also budgeted within the Recreation Impact Fees Fund 2019 capital budget until a future date.

RELATED ISSUES: None

ATTACHMENTS: Bid Tab, Revised Proposal from American Tennis Courts, Inc.

DEPARTMENT: Recreation & Cultural Affairs Department

STAFF CONTACT: Grant Brown



AMERICAN TENNIS COURTS, INC.

1272 BOLTONS BRANCH DR. • MOBILE, AL 36606 • President: Jeffrey M. Nichols
(251) 476-4714 • (800) 854-1921 • FAX (251) 476-4723
www.americantenniscourts.net

March 13, 2019

Grant Brown
City of Gulf Shores
1905 W. First Street
Gulf Shores, AL

Dear Grant,

As requested, we are please to offer the following proposal for the work to be performed on the tennis and basketball courts in the City of Gulf Shores.

For the pricing below, American Tennis Courts will perform the work as listed in the plans, specification, and contract documents for the Sims Park Tennis Courts Resurfacing project.

Item No.1. Tennis Courts 1-12 Surface resealing and repairs \$89,794.00

Item No. 2 Resurfacing 3 Basketball Courts 2 at Sims Park, 1 at Meyer Park \$19,681.00

Thank you for the opportunity to offer this proposal. This quotation is valid for 30 days. If you need any additional information, please call me at the number above. If you wish to schedule and have this work performed, sign below and either fax or mail a copy of this letter to our office. I look forward to hearing from you and working with you.

Sincerely,

Jeff Nichols

Jeffrey M. Nichols
President

Signature of Acceptance

Date



The information contained in this proposal remains the property of American Tennis Courts and cannot be utilized by any other parties without the expressed permission of American Tennis Courts, Inc.

ALABAMA
FLORIDA
MISSISSIPPI



GEORGIA
LOUISIANA
TENNESSEE



BID TABULATION SHEET

Project Name: **Sims Park Tennis Court Resurfacing**
 Requisition No. **2019-0312**

Bid Date: **March 12, 2019**
 Bid Opening Time: **2:00 P.M.**

Bidder's Name	American Tennis				
Alabama Contractor License No.	25891				
Bond	50%				
Affidavits	yes				
Addenda Received	N/A				
Notes					
Bid Amount BASE BID TOTAL	93,794.00				
ALTERNATE #1	20,717.00				
BASE & ALT 1 TOTAL					

OPENED BY:

Temple Ameth

TABULATED BY:

Temple Ameth

WITNESS BY:

Richard