

January 13, 2026

Mr. Jonathan Walker  
City Administrator  
City of Gulf Shores

RE: DCM-2022356(b) – New Gulf Shores High School Building Package – IT Infrastructure

Mr. Walker,

On Friday, January 09, I received the final proposal for the Owner Provided comprehensive Information Technology (IT) backbone equipment, configuration, and installation. This is a planned soft cost in the total program budget of \$977,500 for the School's Technology Systems which is inclusive of IT and AV systems. This proposal is for the IT System of this budget line.

Of the proposals received CMA provided the lowest responsible proposal for the IT System, configuration, and installation services. Key to the decision for the IT System is that it will have full compatibility with the Gulf Shores City School's (GSCS) existing IT Program. I have attached the proposal from CMA and confirm that CMA's proposal falls within the estimated budget for the system noted above.

Upon final review of the provided proposal, Volkert Program Management recommends that CMA be awarded the IT Infrastructure System contract in the amount of \$618,337. This system meets the requirements of existing GSCS and all associated data, security, and communications systems in the new Gulf Shores High School. CMA is part of the Omnia purchasing agreement.

I trust this information meets with your approval. However, should you have any questions or require any additional information, please do not hesitate to contact me at your convenience.

Sincerely,

Nathan H. Hancock  
Project Manager  
Volkert, Inc.

Attachment: CMA – Proposal for IT Network System