

January 13, 2026

Mr. Jonathan Walker
City Administrator
City of Gulf Shores

RE: DCM-2022356(b) – New Gulf Shores High School Building Package – FF&E

Mr. Walker,

On Friday, January 09, I received the final proposal for the Owner Provided Furniture, Fixtures, and Equipment (FF&E) and installation. This is a planned soft cost in the total program budget of \$3,850,000 for the School's FF&E Budget which is inclusive of all Interior, Exterior, and Athletic furniture and equipment. This proposal is for the school's furniture of this budget line.

Interior Elements provided the most comprehensive package to include installation services. Key to deciding on Interior Elements proposal is that it meets budget and they have provided a furniture package that is tailored for the innovative learning environment of the new Gulf Shores High School. I have attached the proposal from Interior Elements and confirm that this proposal falls within the estimated budget FF&E as noted above.

Upon final review of the provided proposal, Volkert Program Management recommends Interior Elements be awarded the Furniture contract in the amount not to exceed \$3,200,000.00. Interior Elements is a State Approved purchasing agreement.

I trust this information meets with your approval. However, should you have any questions or require any additional information, please do not hesitate to contact me at your convenience.

Sincerely,

Nathan H. Hancock
Project Manager
Volkert, Inc.

Attachment: Interior Elements – Proposal for School Furnishings