



SMALL TOWN, BIG BEACH™

## Memorandum

Date: 19 July 2016  
To: Mayor Craft  
City Council  
From: Matt Young   
Cc: Steve Griffin  
Subject: Request to award lease to Jerry Pate Turf & Irrigation

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**BACKGROUND:** In effort to reduce capital liabilities and provide reliable maintenance equipment to the Sportplex and Parks & Facilities Divisions the Recreation and Cultural Affairs department has maintained turf maintenance equipment leases for the past eight years. A replacement lease proposal was provided by Jerry Pate Turf & Irrigation, National IPA member and State of Alabama Department of Examiners of Public Accounts approved purchasing cooperative.

**RECOMMENDATION:** Award five year turf maintenance equipment lease to Jerry Pate Turf & Irrigation

**PREVIOUS COUNCIL ACTION:** Jerry Pate Turf & Irrigation currently holds the existing Council awarded equipment lease which is set to expire in August 2016.

**BUDGET IMPLICATIONS:** Lease installments are budgeted and paid annually with Sportsplex and Park & Facilities operational funds.

**ATTACHMENTS:** July 6, 2016 Lease Proposal from Jerry Pate Turf & Irrigation

**DEPARTMENT:** Recreation and Cultural Affairs

**STAFF CONTACT:** Matt Young, Assistant Director of Recreation & Cultural Affairs



# Jerry Pate Turf & Irrigation

Jerry Pate Turf & Irrigation  
301 Schubert Drive  
Pensacola, FL 32504  
Ph# (800) 700-7001  
Fax# (850) 484-8596  
www.jerrypate.com

DATE: 7/6/2016  
EXPIRATION DATE: Valid 30 Days

Exclusively For: City of Gulf Shores Parks & Rec.  
Attn: Jeff Hopkins  
160 West 36th Avenue  
Gulf Shores, AL 36542

**Proposal**  
National IPA Discount  
NIPA 19658

[Ph#] 251-968-1445  
[Fax#] 251-968-1442  
[Customer Acct#] 211300  
[Email]

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[jholbrook@jerrypate.com](mailto:jholbrook@jerrypate.com)

Account Executive: Tony Morris 850-393-4556 cell  
[tmorris@jerrypate.com](mailto:tmorris@jerrypate.com)

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
3	03821	Toro Reelmaster 3575-D Tier 4	\$ 55,085.90	\$ 165,257.70
15	03641	11 Blade Cutting Unit		
3	03408	Powered Rear Roller Brush		
3	CTFC	Cool Top Fan & Canopy		
			<b>Dealer Prep &amp; Delivery</b>	<b>\$ 2,478.87</b>
			<b>Total</b>	<b>\$ 167,736.57</b>

DLL Equipment Finance		
48 Month Fair Market Value Lease Option Annual Payment		\$ 37,339.75
Toro Protection Plus 48M/2400HR Extended Warranty Additional Annual Payment		<b>Included</b>
60 Month Fair market Value lease Option Annual Payment		\$ 34,459.96
Toro protection Plus 60 Month/3500 HR Extended Warranty Additional Annual Payment		<b>Included</b>

*Annual Payments are in advance, and Include an Estimated Property/ Rental Tax  
Delivery Oct. 2016*

### Prices Do Not Include Sales Tax or Applicable Documentation Fees

This is a proposal on the goods named, subject to the following conditions: The prices and terms on this proposal are not subject to verbal changes or other agreements unless approved in writing by the Home Office of the Seller. All proposals and agreements are contingent on availability of product from the manufacturer. Prices are based on costs and conditions existing on date of proposal and are subject to change without notice. Typographical errors are subject to correction.

To accept this proposal, sign here and return: \_\_\_\_\_ Date: \_\_\_\_\_

*Thank you, we appreciate your business!*

