



You know you want one.  
22656 Canal Rd.  
Orange Beach, Alabama  
251-974-5244 Phone  
251-974-5344 Fax

13 July 2016

Attn: Clint Colvin  
Gulf Shores – Bodenhammer Center

RE: **Swimming Pool Renovations**

Dear Sirs:

Cox Pools of the Southeast, Inc., an Alabama Licensed Swimming Pool Contractor, is pleased to submit a contract proposal to renovate the existing pool for the above referenced project. Construction will be as per specifications to meet the State of Alabama and local Health Department Regulations.

**POOL AREA RENOVATIONS AS REQUESTED:**

- 1.) **Refinish Pool Interior: Scope of work includes:**
  - Material and labor to chip and remove loose plaster from around all existing fittings, including rope anchors, rail anchors, pool lights, wall returns, main-drains, etc. as required to achieve a smooth tie-in of new plaster coating.
  - Chip and remove existing painted finish as much as necessary to ensure proper adhesion of new plaster finish.
  - Remove existing waterline tile, lane tile, trim tile as required, and furnish and install new 6x6 tile at pool waterline, 6” lane markings and wall targets using 2x2 ‘matte-finish’ tile
  - Construct new ADA transfer steps at shallow end of pool, including trim-tile at steps and handrails as needed.
  - Re-seal as needed around all existing fittings, including rope anchors, rail anchors, pool lights, wall returns, main-drains, etc. as required to achieve a solid waterproofing application.
  - Clean and prep entire pool interior to receive new plaster finish.
  - Acid-wash entire pool interior as required to remove any remaining dust/debris from pool shell, to ensure proper adhesion and durability of new plaster finish.
  - Apply a full coating of ‘scratch-coat/bond-coat’ to entire pool interior to ensure proper long-term bonding of new plaster finish to pool shell.
  - Provide and install approx. 3/8” thick Krystal Krete ‘Blue Quartz’ aggregate plaster finish to entire pool interior, troweled to a smooth finish.  
*(NOTE: Krystal Krete product has a 5-year manufacturers warranty!)*
  - Provide all clean-up, debris removal, etc. as required prior to final turnover to owner/maintenance staff.
  - Assist with filling and balancing of pool water to achieve safe swimming conditions prior to final turnover to owner/maintenance staff. *NOTE: Water for filling, and required chemicals for balancing to be provided by owner.*

**BASE BID: POOL RENOVATION**

**COMPLETE FOR THE SUM OF -----\$ 87,750.00**

**\*\*NOTE: THIS DOES NOT INCLUDE LABOR & MATERIAL TO REPAIR LEAKS OR OTHER UNFORSEEN ISSUES IF PROBLEM IS FOUND. ANY REQUIRED REPAIRS WILL BE ADDRESSED IN THE FORM OF A CHANGE ORDER.**

**INSURANCE:**

Cox Pools of the Southeast, Inc., is fully licensed and insured general contractor. We carry general liability insurance, as well as Workmen's Compensation. We will furnish you with a certificate naming you as an additional insured prior to the commencement of construction.

**SITE CLEANLINESS:**

Cox Pools will be responsible for maintaining a clean and debris free work area. Material will be stored at the pool area in an orderly manner and all trash will be hauled away daily.

**TURNOVER & CHECKOUT:**

Upon the completion of construction, a member of the Cox Pools staff will instruct you on the operation and chemical requirements for the pool.

This contract includes permit fee, license and sales tax.

**PAYMENT TERMS:                    10% deposit with contract signing  
   70% prep-work complete, ready for plaster  
   20% upon completion, turnover to staff**

We look forward to working with you on this project. Cox Pools would be proud to take you on a tour of some of our other installations and/or renovations at your convenience. If I can assist you further, please give me a call at your convenience.

Very truly yours,

Mark Kindergan  
Cox Pools of the Southeast, Inc.  
850-777-4277

**This proposal has been accepted this the \_\_\_\_ day of \_\_\_\_\_, 2016.**

\_\_\_\_\_  
*\* Authorized Approval Signature*

\_\_\_\_\_  
*\* Cox Pools Representative*