



SMALL TOWN, BIG BEACH™

DATE: July 13, 2016

ISSUE: Sims Park Tennis Court Conversion Bid

RECOMMENDATIONS: Award bid to American Tennis Courts, Inc. to reconfigure the Sims Park clay tennis courts in the amount of \$280,526.

BACKGROUND: On Thursday, July 7, 2016, bids were opened for converting the four clay tennis courts previously located beneath the tennis shade structure from indoor clay courts to exterior clay courts. American Tennis Courts, Inc. was the only bidder conforming to the bid requirements with a base bid of \$299,271.

As American Tennis Courts, Inc. was the only conforming bidder, the City of Gulf Shores entered into negotiations with the bidder to perform the desired scope within the budgeted amount. As a result, the revised cost estimate to complete the project was negotiated down to \$275,000.00. This base bid amount is to rebuild the four clay Hydrocourts to exterior standards, including new lighting.

In addition, American Tennis Courts provided a price of \$5,526.00 to resurface the two existing outdoor Hydrocourts so that all courts will appear and play similar when the project is complete.

Public Works recommends awarding the project to American Tennis Courts in the amount of \$280,526 to perform the base bid work as well as resurface the two existing courts.

PREVIOUS COUNCIL ACTION: Council passed 2016 Budget that included funding for the Tennis Court Conversion. Also, council approved the sale of the tennis shade structure.

BUDGET IMPLICATIONS: The project was budgeted at \$250,000 in account #40-553-80874, however the City was able to sell the existing covered tennis structure for a net amount of \$47,184.25. There is currently \$850,000 budgeted in Account #40-553-80874 for the Tennis Court Reconfiguration and Recreation Center Pool Repairs.

RELATED ISSUES: None

ATTACHMENTS: Bid Tab, American Tennis Courts, Inc. Proposal

DEPARTMENT: Public Works



STAFF CONTACT: Mark Acreman

SMALL TOWN, BIG BEACH™