

REQUEST FOR PROPOSALS

May 2, 2016

\$9,500,000
CITY OF GULF SHORES, ALABAMA
General Obligation Taxable Warrant, Series 2016-B
to be dated the date of delivery

Prospective Financial Institutions:

The City of Gulf Shores, Alabama (“the City”) is requesting proposals from financial institutions to provide long term, taxable, fixed-rate financing for the City’s \$9,500,000 principal amount General Obligation Taxable Warrant, Series 2016-B, to be dated the date of delivery, to be issued by the City in connection with its financing requirements related to (1) retiring certain taxable short-term debt issued in December, 2014, and (2) additional funds for other capital projects.

The Warrant, which will evidence a revolving line of credit, will constitute a general obligation of the City to which the City’s full faith and credit will be pledged. The Warrant will mature no more than 10 years from the date of issuance. The City will consider, and is requesting, interest rate quotes for 5, 7 and 10 year terms, respectively. Interest on the Warrant will be taxable to the purchaser and will NOT be “bank-qualified.” The City shall have the right to prepay the Warrant, in whole or in part, at any time without premium or penalty and without consent of the lender. Responses must include all applicable terms, conditions and requirements of the respondent, and all quotes must be inclusive of all of the respondent’s anticipated costs, fees, and expenses, including origination and counsel.

Responses to this Request for Proposals must be submitted to Cindy King Dooley, the City Finance & Administration Director, by 12:00 o’clock p.m., Central Daylight Time, on May 31st, 2016 on the Response Form attached hereto. Such responses shall be transmitted via electronic mail to cdooley@gulfshoresal.gov. If any additional information is needed, please contact Cindy King Dooley at 251.968.1128 or cdooley@gulfshoresal.gov.

The City will evaluate all responses to this Request For Proposals. The City may request additional information from, and may enter into further negotiations with, the various respondents. However, the City reserves the right to reject any or all bids, and may terminate its obligations at any time prior to the issuance of the Warrant.

If awarded, the City must receive final credit approval from the winning bidder within 5 business days of the award. The City’s most current financial statements may be found on the City’s web page and the EMMA website. The City expects to deliver the Warrant to the purchaser on or about June 29, 2016.

Jones Walker LLP will prepare all related transaction documents and will provide the purchaser with an approving legal opinion with respect to the validity of the Warrant. The successful bidder will be required to execute a customary investment letter in connection with its purchase of the Warrant and will be responsible for understanding and complying with all applicable federal securities laws.

RESPONSE FORM

Responses must be submitted to Cindy King Dooley, the City Finance & Administration Director, by 12:00 o'clock p.m., Central Daylight Time, on May 31st, 2016. Such responses must be transmitted via electronic mail to cdooley@gulfshoresal.gov. If any additional information is needed, please contact Cindy King Dooley at 251.968.1128 or cdooley@gulfshoresal.gov.

Name of Respondent Financial Institution: _____

Contact at Respondent Financial Institution (name, phone number and email address):

Our response to your Request for Proposals dated May 2, 2016 is as follows:

<u>Term</u>	<u>Fixed Rate</u>	<u>Taxable</u>	<u>Bank-Qualified</u>
5 Years	_____._____%	Yes	No
7 Years	_____._____%	Yes	No
10 Years	_____._____%	Yes	No

Signed,

Respondent Financial Institution

Please attach the following to this Response Form:

- (1) Amortization schedule(s),
- (2) A list of all of Respondent's financing conditions, terms, requirements and covenants relative to the proposed Warrant, and
- (3) A list of all estimated fees and expenses to be paid by the City (the City will be responsible for paying Jones Walker LLP, Bond Counsel, and will not be responsible for paying Bank Counsel, if any).

The successful bidder will be selected at the regularly scheduled Council meeting on June __, 2016. Closing is expected on or about June 29, 2016.

