

Memorandum

Date: April 26, 2016
To: Mayor Craft
City Council
From: Grant Brown 
Cc:
Subject: Concession Stand Supplies Bid Award

BACKGROUND: Concession stand food and beverage operations at various athletic events are an important part of the overall fan experience and a revenue source for the City. Annually, the City budgets concession purchases in the amount of \$137,500 and sales of \$275,000. As such, we publicly invited business to bid on the City's Concession Stand Supply business and received one response from Sysco Gulf Coast. We have been successfully doing business with Sysco for the past three years and their new pricing is in line with their response from three years ago. Some items have increased, but that is to be expected with three years of annual inflation.

RECOMMENDATION: Award the bid for Concession Stand Purchases to Sysco Gulf Coast

PREVIOUS COUNCIL ACTION: None

BUDGET IMPLICATIONS: Concession Stand Purchases are budgeted within the 2016 General Fund Budget

ATTACHMENTS: Bid tab and bid response from Sysco

DEPARTMENT: Recreation and Cultural Affairs

STAFF CONTACT: Grant Brown



INVITATION TO BID
Requisition No. 2016-0426

INVITATION TO BID DATE: April 1, 2016
FOR: Concession Stand Supplies
PLACE OF BID OPENING: City of Gulf Shores, City Hall, 1905 West 1st Street
BIDS MUST BE RECEIVED BEFORE: April 26, 2016 at 10:00 A.M. (CDT)
BIDS WILL BE PUBLICLY OPENED: April 26, 2016 at 10:00 A.M. (CDT)

Sealed bids will be received by the City of Gulf Shores at the Office of the Purchasing Officer located in Gulf Shores City Hall until the above time and date at which time they will be opened as soon thereafter as practicable.

Grant Brown
Recreation & Cultural Affairs
Department Head

Robert Craft
Mayor

NOTE: For this bid to be considered responsive, all information in this section should be supplied, as appropriate, or the entire bid may be disqualified. Bid response must be in ink or typed with original signature. No errors will be corrected after bids are opened. No prices shall include State or Federal Exercise Taxes; Tax exemption certificates furnished upon request. The City of Gulf Shores reserves the right to accept or reject all bids or any portion thereof. The City reserves the right to require a Bid Bond, in which case specific information shall be provided Bid Documents.

- 1. DELIVERY: Can be made 1 day/or _____ weeks after receipt of order. *Cutoff Time 3:30*
- 2. TERMS: 30 day *Delivery Days Wed/Fri*
Discounts will be considered in the bid evaluation and will be taken without regard to date of payment.
- 3. Prices valid for acceptance within 10 days. *Will hold upon acceptance*
- 4. For the purchase or lease of personal property only, a Baldwin County person, firm or corporation, whose bid is no more than five percent (5%) greater than the lowest bid, may be the successful bidder and the contract may be awarded to such Baldwin County responsible bidder. A Baldwin County vendor is defined as one who has a place of business within the limits of Baldwin County. It is the policy of the City of Gulf Shores to purchase from a Gulf Shores resident vendor whenever possible.
- 5. Federal Employer ID No. (If no FEIN, Enter SSN): 03-0552490
- 6. The number of pages comprising this bid is 67.
- 7. Contact Jeff Hopkins at 251-968-1425/jhopkins@gulfshoresal.gov on questions concerning the technical specifications. Contact Renee Eberly at 251-968-1443/reberly@gulfshoresal.gov on questions concerning general bid procedures.



SMALL TOWN, BIG BEACH

ALL BIDS MUST BE RETURNED AS FOLLOWS:

All Bidders must use a Bid Form and show on the envelope "SEALED BID," the Bidder's name, the name of the bid (listed as "FOR:"), and the opening date and time. Each bid must be in a separate envelope.

U.S. Postal Service
City of Gulf Shores
Purchasing Division
P.O. Box 299
Gulf Shores, Alabama 36547

Courier (UPS, FedEx, etc.)
City of Gulf Shores
Purchasing Division
1905 West 1st Street
Gulf Shores, Alabama 36542

I/we agree to furnish at the prices shown and guarantee that each offered will meet or exceed all specifications, terms and conditions, and requirements listed. This is the total price and includes all delivery or freight charges to the City of Gulf Shores. Any attachment hereto is made and becomes a part of this inquiry and must be signed by the bidder. I herein affirm that I have not been in any agreement or collusion among bidders in restraint of competition to bid at a fixed price or to refrain from bidding otherwise.

SWORN TO AND SUBSCRIBED

BEFORE ME THIS 25th

DAY OF April, 2016.

Xuan Lyn Reyes
Notary Public

10-16-2019
Commission Expires

Sysco Gulf Coast
Company Name

2001 West Magnolia Ave
Mail Address

Geneva, AL, 36340
City, State, Zip

251-222-1541
Phone Including Area Code

Mike Burns
Authorized Signature (INK)

Mike Burns
Typed Authorized Name

Marketing Associate
Title

Fax Number



PAGES 1 & 2 MUST BE RETURNED IN SEALED BID.



BID FORM - CONCESSION STAND SUPPLIES

The following products are currently used at the City of Gulf Shores Concession Stands. Please furnish the information requested and details on substitutes or quality differences for items you wish to be considered for. Items will be awarded based on product price and quality as well as convenience of deliveries. The City of Gulf Shores reserves the right to award all or portions of this bid list to suit its best interests.

Please check all delivery days available:

Monday Tuesday Wednesday Thursday Friday Saturday Sunday

Order Lead Time: 1 day ^{Cutoff Time} Delivery Fee: 5.00 ^{→ Will be waived if correct day} Minimum Order for Free Delivery: \$2000

Product Description and Size (Indicate substitutes)	Quantity Per Unit	Price Per Unit	Price Per Item	
Fire House Beef Patty Ground Natural Text, 5.33 oz.	60	69.55	1.16	
Hamburger Bun, Plain 4" Sliced, Frozen	120	26.55	.22	
Hotdog Yellow Butter Bun	144	29.88	.20	
Jumbo Hotdog, all beef, size 4-1	40	42.85	1.07	
Bosco Stuffed Pizza Stick, 7"	72	44.65	.62	
Soft Baked Frozen Pretzel, 2.5 oz.	\$100	35.65	.36	
Gehl's Nacho Cheese Sauce, Premium Sharp, 140 oz. pouches	4	59.99	15.00	.10 per ounce →
Gehl's Nacho Cheese Sauce, Premium Jalapeno, 140 oz. pouches	4	59.99	15.00	→
Gehl's Round Yellow Tortilla Chips w/ paper tray, 3 oz. bags	36	23.89	.66	
Casa Solana Nacho Cheese Sauce, 140 oz. pouches	4	62.55	15.64	.11 per ounce plus (6) machines
Great American Deli - Turkey, Ham, Cheese on 12" Hoagie Roll, 11.3 oz.	N/A			
Suzanna BBQ Pork Chopped w/ Sauce, 5 lb.	2	50.09	25.05	.31 per ounce
American Sliced Brick Cheese, 5 lb.	4	44.67	11.28	.07 per slice
Parmesan Shaker, grated can, 1 lb.	12	59.99	5.00	
Garlic Margarine, liquid, 17.5 lb.	3	39.99	13.33	
Marinara Cup, Taste Pleaser, 1 oz. cups	96	27.89	.29 each	2.3 oz container



SMALL TOWN, BIG BEACH

Product Description and Size (Indicate substitutes)	Quantity Per Unit	Price Per Unit	Price Per Item
Schwartz Whole Dill Pickle, 5 gal.	1-5 GAL	32.88	.50 each
Jalapeno Sliced Nacho Hot, jar shelf stable, 1 gal.	4	27.68	6.92
Dill Pickle, crinkle cut, 1 gal.	4	26.75	6.69 .04 each
Pickle Sweet Relish, 1 gal.	4	28.88	7.22
Hunt's Ketchup, Tomato Fancy, 20 oz.	12	21.55	1.80
Hunt's Ketchup, 35 oz.	N/A		
French's Yellow Classic Squeeze Mustard, 12 oz.	12	19.99	1.67
French's Yellow Classic Squeeze Mustard, 14 oz.	N/A		
Heinz Chopped Onions, 9 g. packets	200	13.55	.07
Heinz Mayonnaise, 0.42 oz. packets	500	32.65	.06
Pop All, Liquid Popcorn Oil, 17.5 oz.	2	58.39	29.20
Orville Red, Plain Raw Gourmet Popcorn Kernels, 35 lb. bag	50# BAG		
Buttery Popcorn Salt, 5 lb.	1/50# (3562)	29.87	.59 per pound
Dale's Steak Seasoning, shelf stable, 1 gal.	12	26.83	2.24
Seasoning Salt, No MSG, 5 lb.	4	66.11	16.53
Cup, Foam White, 12 oz.	4	65.66	16.42
Cup, Foam White, 16 oz.	25/40	28.99	.03 each
Cup, Soufflé Plastic Translucent Portion, 2 oz.	40/25	39.99	.04 each
Lid, Cup Soufflé Plastic, 2.5 oz.	12/200	44.55	.02 each
Tray, Paper Hotdog 6" White Fluted Heavy Weight	24/100	41.55	.02 each
Tray, Plastic Nacho 5"x6" Clear 2-Compartment	43.93	43.93	.01
Tray, Plastic Nacho 8"x6"x1.5" Clear 2-Compartment	500	82.14	.16
Tray, Plastic Nacho 8"x6"x1.5" Clear 2-Compartment	500	52.09	.10
Tape, Thermal Cash Register Tape White 2.25"x80' Paper	50	36.88	.74 roll
Wrap, Foil 14"x16" Flat Pack Insulated Honeycomb Sheet	1000	63.89	.06
Napkin, Luncheon White 12.5"x11.68", 1-ply, ¼ Fold	12/500	67.77	.01



Product Description and Size (Indicate substitutes)	Quantity Per Unit	Price Per Unit	Price Per Item
Glove, Cast Poly Large	4/500	21.55	.01 each
Detergent, Pot & Pan Manual Liquid Blue Dawn, 1 gal.	9	33.55	3.73
Maxwell House Original Roast Coffee, 34.5 oz. cans <i>FOLGERS</i>	6	100.99	17.93 16.83
Sugar White Granulated Canister, 20 oz.	24	32.54	1.36
Creamer, powder non-dairy canister, 12 oz.	24	45.55	1.90
Lays Chips, Sour Cream & Onion, 1.5 oz. bags	64	32.63	.51
Lays Chips, Original, 1.5 oz. bags	61	32.31	.50
Cheetos Crunchy Cheese, 2 oz. bags	64	31.55	.49
Doritos Tortilla Nacho Cheese, 1.75 oz. bags	64	32.31	.50
Gurley's Roasted Peanuts, Salted/Shell Peanuts, 6 oz. bags	N/A		
Margaret Holmes Regular Boiled Peanuts, #10 cans	6	37.50	6.25
Margaret Holmes Cajun Boiled Peanuts, #10 cans	N/A		
Biggs Sunflower Seeds (Ranch, Dill Pickle, Original)	N/A		
Nature Valley Sweet and Salty Peanut Bar	118	59.00	.50
Nature Valley Strawberry Granola Yogurt Bar	48	26.77	.56
Snickers Candy Bar	48	38	.79
M&M Candy	36	25	.69
Peanut M&M Candy	48	42	.87
Twix Candy Bar	36	27	.75
Reese's Peanut Butter Cups	36	26	.72
Skittles Fruit Chews	36	27	.75
Ring Pops			
Nerd Rope			
Rip Roll Strawberry			
Rip Roll Watermelon			



SMALL TOWN, BIG BEACH

Product Description and Size (Indicate substitutes)	Quantity Per Unit	Price Per Unit	Price Per Item
Rip Roll Rainbow			
Blue Bunny Big Vanilla Ice Cream Sandwich	48	18.00	.38
Blue Bunny Frozen Strawberry Fruit Bar			
Blue Bunny Orange Sherbet Cool Tube			
Blue Bunny Homemade Vanilla Ice Cream Bar, 3.0 fl.oz.			
Blue Bunny Jolly Rancher Ice Pop, 4.0 fl.oz.			
Blue Bunny Frozen Fruit Chunky Strawberry Bar, 4.0 fl.oz.	48	19.00	.40
Blue Bunny Chips Galore, 4.5 fl.oz.	24	19.00	.79

BID TOTAL:
 (Sum of "price per item" column) 264.54

The bidder acknowledges receipt of the following addenda covering revisions to the bid documents, and states that the costs, if any, of such revisions have been included in the base bid and other prices quoted herein:

Addendum No. NONE Dated: _____
 Addendum No. NONE Dated: _____

Note: If no addenda have been received, write in "none."

Sysco Gulf Coast
 Company Name
2001 W. Magnolia Avenue
 Street Address
Geneva, AL 36340
 City, State, Zip

Mike Burns
 Company Representative
251-222-1541
 Phone
burns.christopher@gc.sysco.com
 E-Mail



BID TABULATION SHEET

Project Name: **CONCESSION STAND SUPPLIES**
 Requisition No. **2016-0426**

Bid Date: **April 26, 2016**
 Bid Opening Time: **10:00 AM**

Bidder's Name	Susco						
City, State	Geneva, AL						
Bond	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Affidavits	✓						
Addenda Received	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Notes							
Bid Amount							
GRAND TOTAL	\$264.54						

OPENED BY:

TABULATED BY:

WITNESS BY: